



MARKET PULSE



ORLANDO REGIONAL
REALTOR[®]
ASSOCIATION



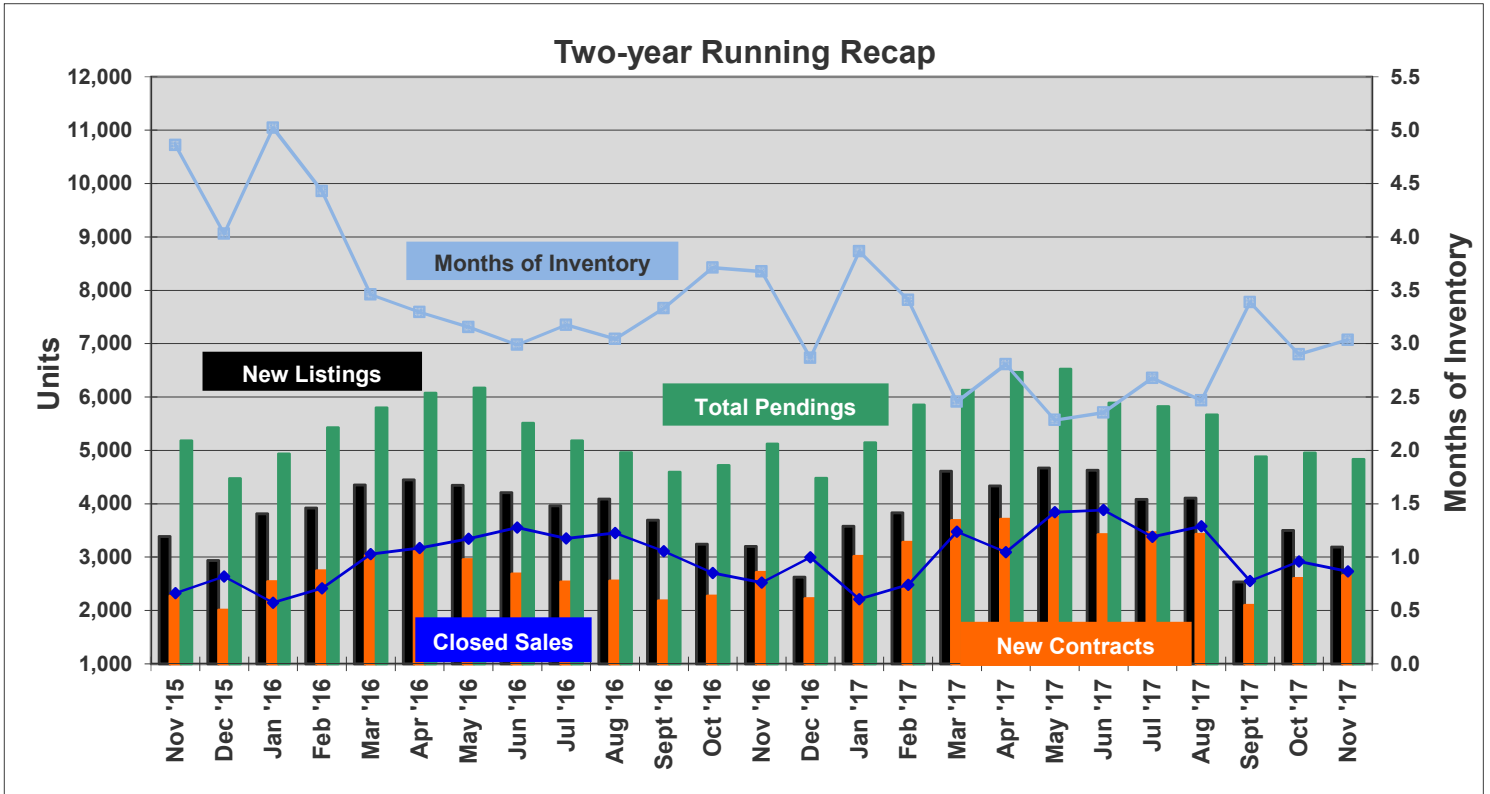
December 2017

ORRA Originated Sales	Average Mtg Rate	Total Inventory **	Active With Contract	New Listings	New Contracts	Under Contract	Back on Market	Expired	Withdrawn	Sales Closed	Days on Market
Nov '15	4.01%	11,300	905	3,388	2,271	5,182	471	285	856	2,325 *	68 *
Dec '15	4.02%	10,634	819	2,939	2,006	4,472	397	529	802	2,639 *	72 *
Jan '16	3.93%	10,777	901	3,814	2,540	4,932	449	308	829	2,146 *	76 *
Feb '16	3.75%	10,696	1,054	3,918	2,747	5,424	461	256	744	2,415 *	82 *
Mar '16	3.70%	10,583	1,100	4,353	3,033	5,798	480	280	773	3,058 *	70 *
Apr '16	3.63%	10,447	1,203	4,450	3,157	6,075	441	237	804	3,172 *	69 *
May '16	3.62%	10,553	1,265	4,347	2,957	6,169	505	233	741	3,347 *	67 *
Jun '16	3.45%	10,629	1,147	4,208	2,684	5,512	381	272	726	3,556 *	62 *
Jul '16	3.45%	10,648	1,166	3,965	2,535	5,178	424	258	779	3,353 *	60 *
Aug '16	3.49%	10,505	1,120	4,090	2,555	4,955	412	260	903	3,451 *	56 *
Sept '16	3.53%	10,362	1,047	3,695	2,179	4,594	360	284	850	3,110 *	60 *
Oct '16	3.57%	10,025	629	3,245	2,271	4,719	368	286	754	2,701 *	61 *
Nov '16	3.82%	9,270	164	3,198	2,713	5,122	369	261	818	2,523 *	66 *
Dec '16	4.32%	8,590	0	2,623	2,223	4,476	378	418	708	2,997 *	65 *
Jan '17	4.30%	8,550	0	3,580	3,015	5,145	372	240	709	2,213 *	70 *
Feb '17	4.29%	8,457	0	3,830	3,281	5,849	380	232	639	2,482 *	69 *
Mar '17	4.29%	8,537	0	4,612	3,687	6,125	421	181	758	3,477 *	64 *
Apr '17	4.11%	8,675	0	4,333	3,713	6,461	472	159	612	3,092 *	63 *
May '17	4.09%	8,781	0	4,670	3,750	6,524	475	190	806	3,845 *	54 *
Jun '17	3.98%	9,141	0	4,629	3,421	5,886	482	219	702	3,882 *	54 *
Jul '17	4.01%	9,051	0	4,080	3,460	5,819	521	221	774	3,381 *	52 *
Aug '17	3.92%	8,833	0	4,107	3,431	5,666	492	248	826	3,580 *	54 *
Sept '17	3.84%	8,643	0	2,534	2,098	4,881	409	268	597	2,552 *	57 *
Oct '17	4.03%	8,464	0	3,499	2,604	4,953	394	175	750	2,921 *	56 *
Nov '17	3.96%	8,294	0	3,189	2,658	4,829	365	166	714	2,735	62
ORRA Originated Sales	Average Mtg Rate	Total Inventory **	Active With Contract	New Listings	New Contracts	Under Contract	Back on Market	Expired	Withdrawn	Sales Closed	Days on Market

* Corrected monthly sales. ** No longer includes listings with a status of "Active with Contract."

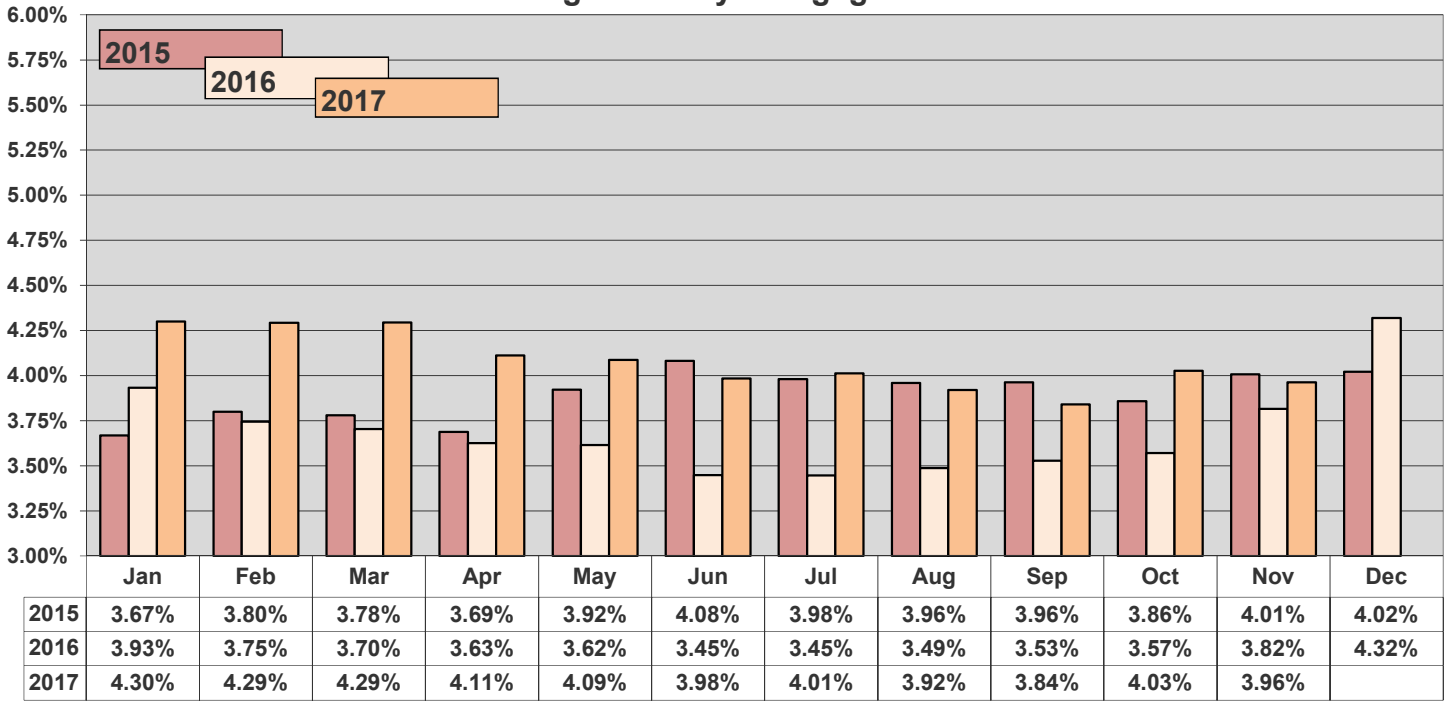
Complete stats and data may be found under Market Info at www.orlandorealtors.org. Comments or suggestions? Contact Mike Blinn, Statistician.

Market Pulse™ data represents all listings taken or sold by ORRA brokers, regardless of location and is exclusive to residential property, which includes townhomes, duplexes, single-family homes, and condos. It does not include vacant land or commercial transactions.

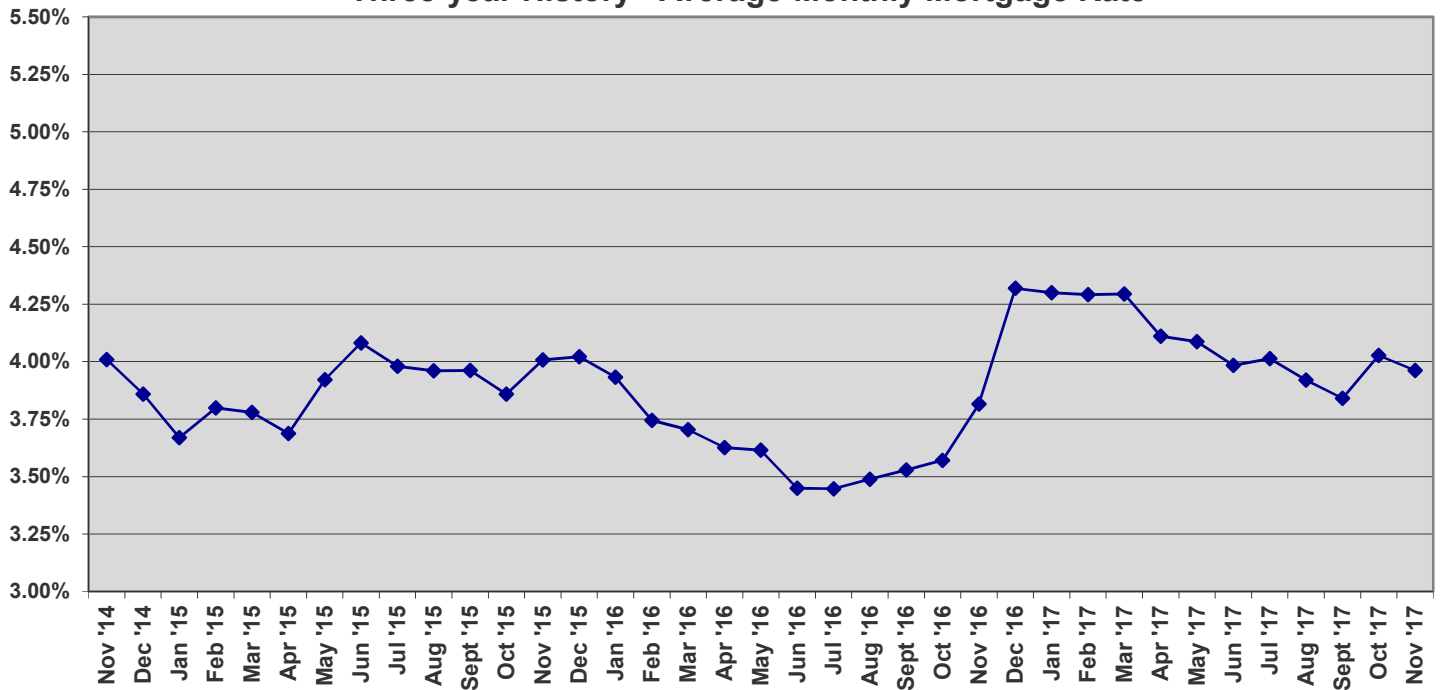




Average Monthly Mortgage Rate

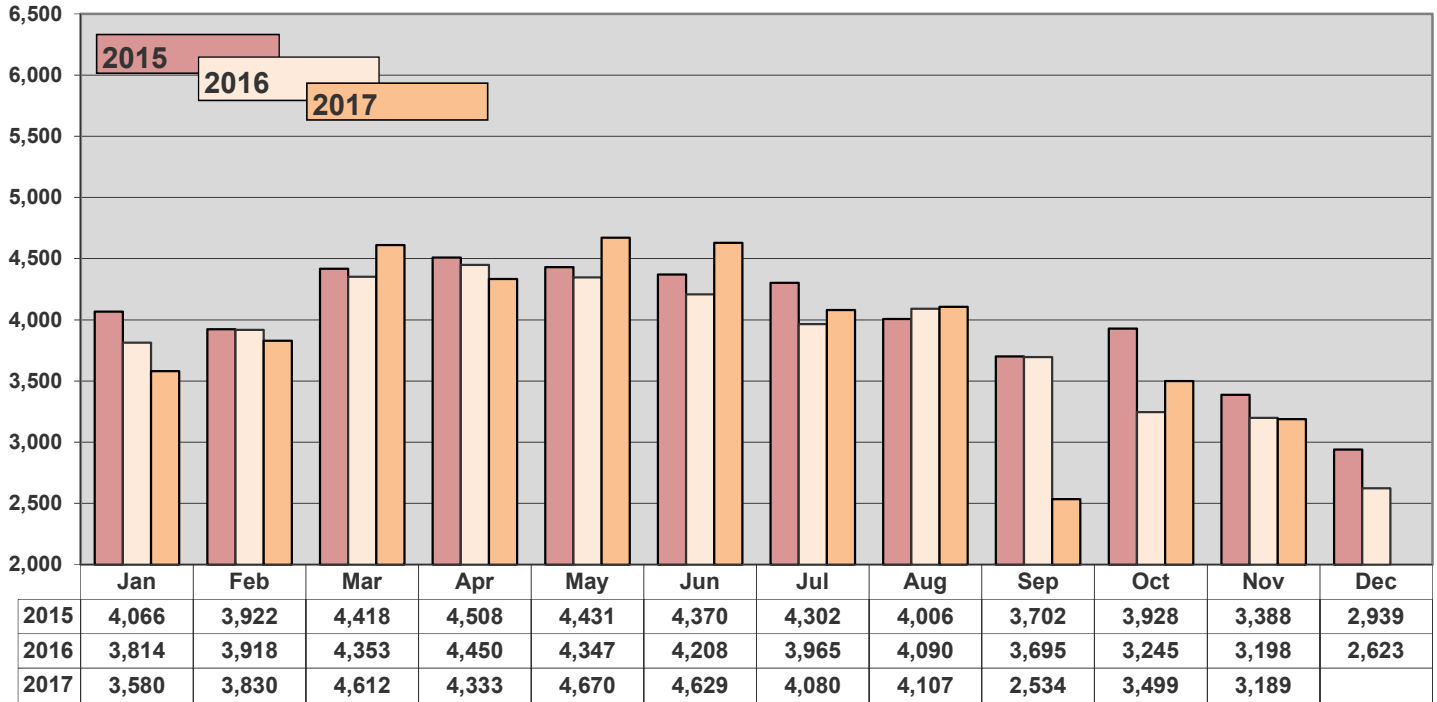


Three-year History - Average Monthly Mortgage Rate

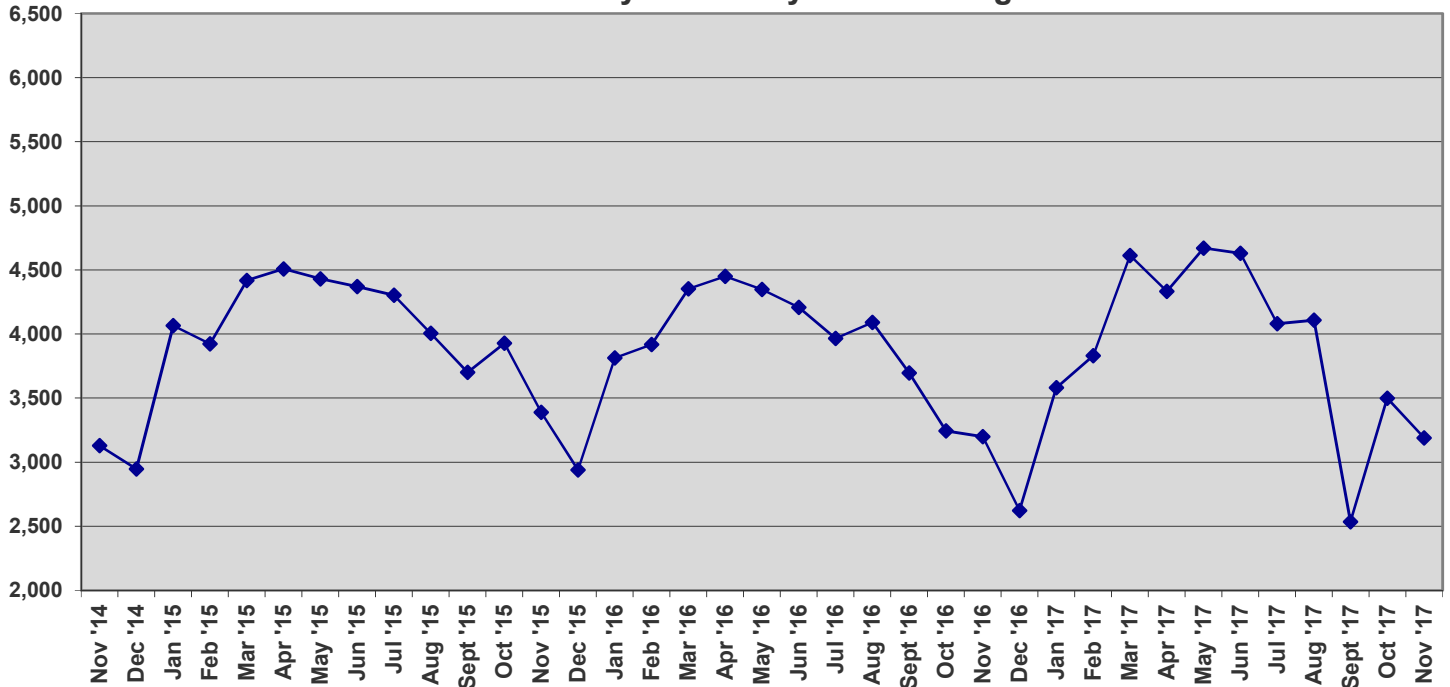




New Listings

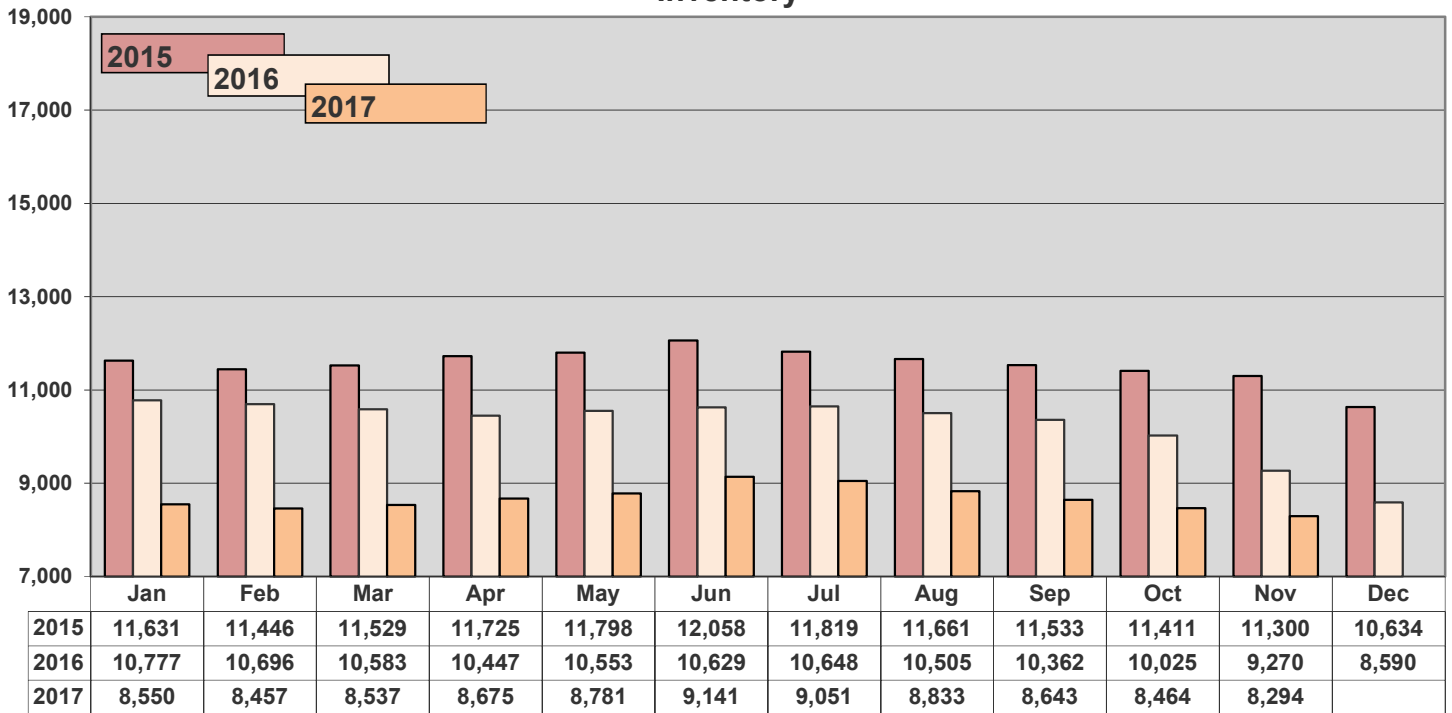


Three-year History - New Listings

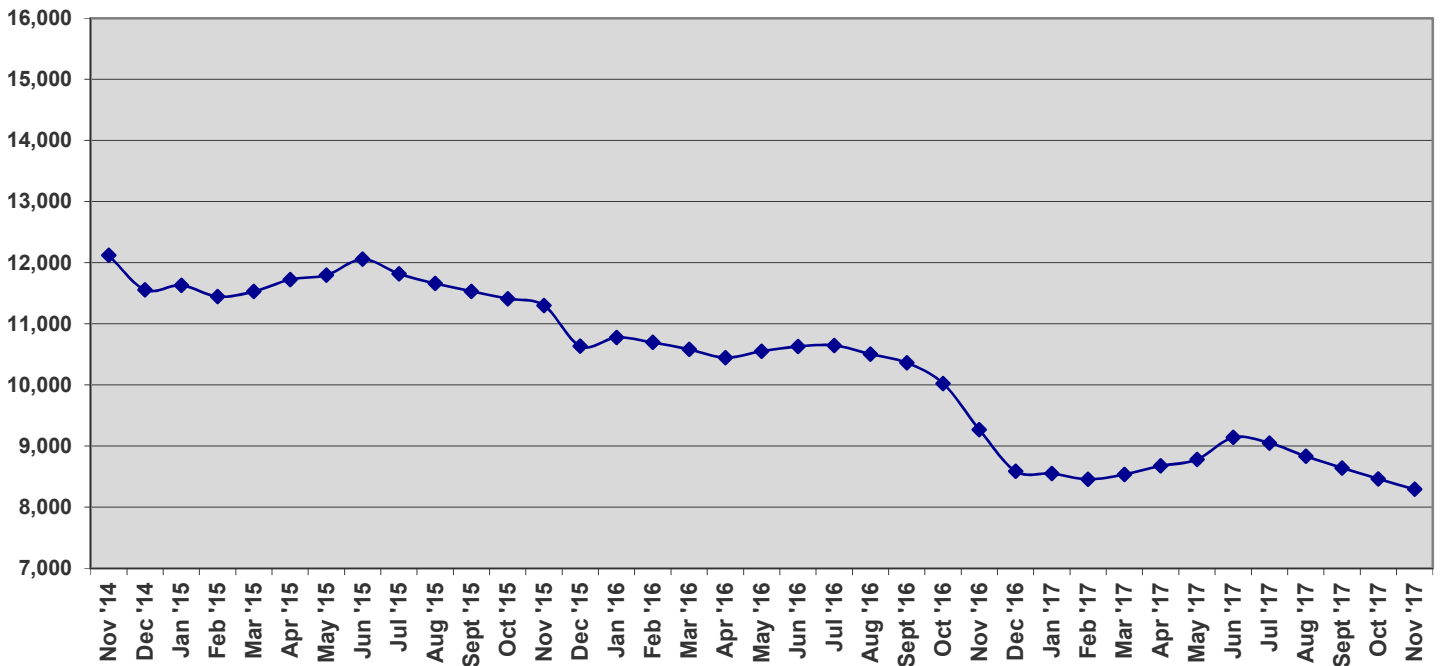




Inventory

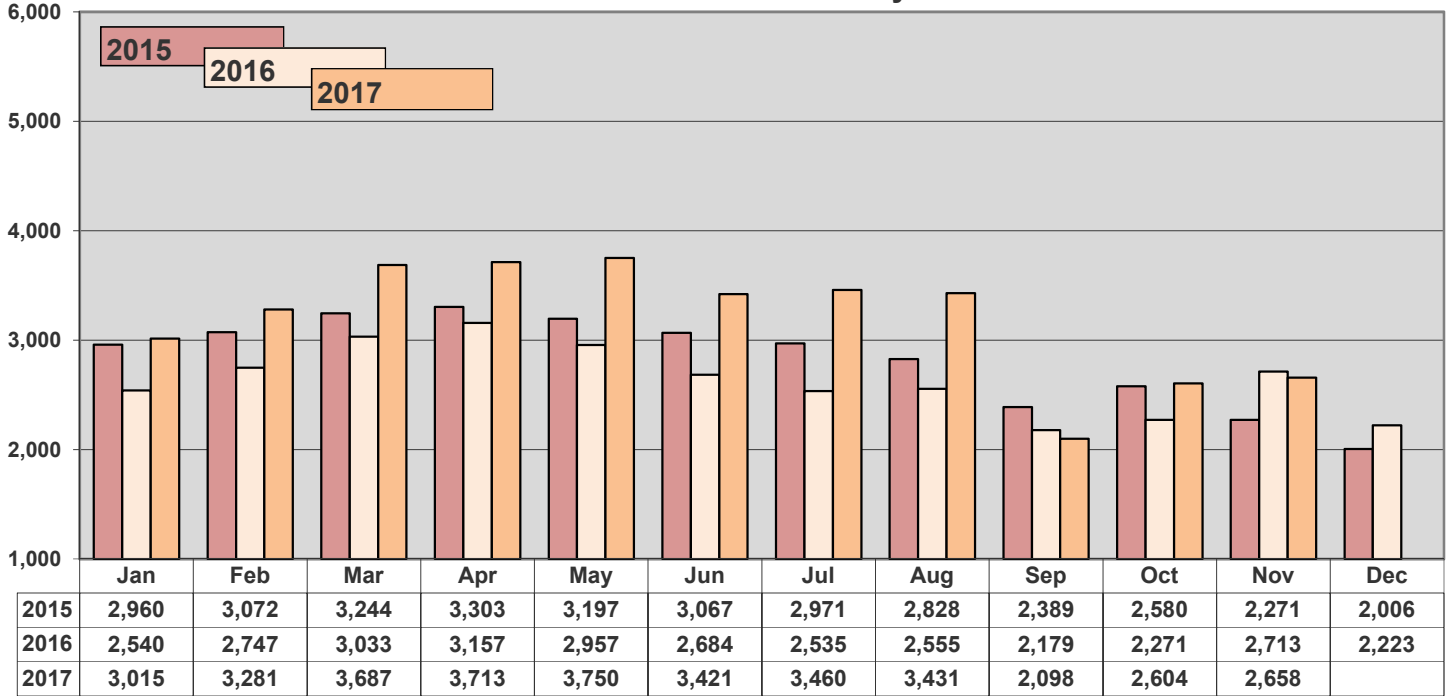


Three-year History - Inventory

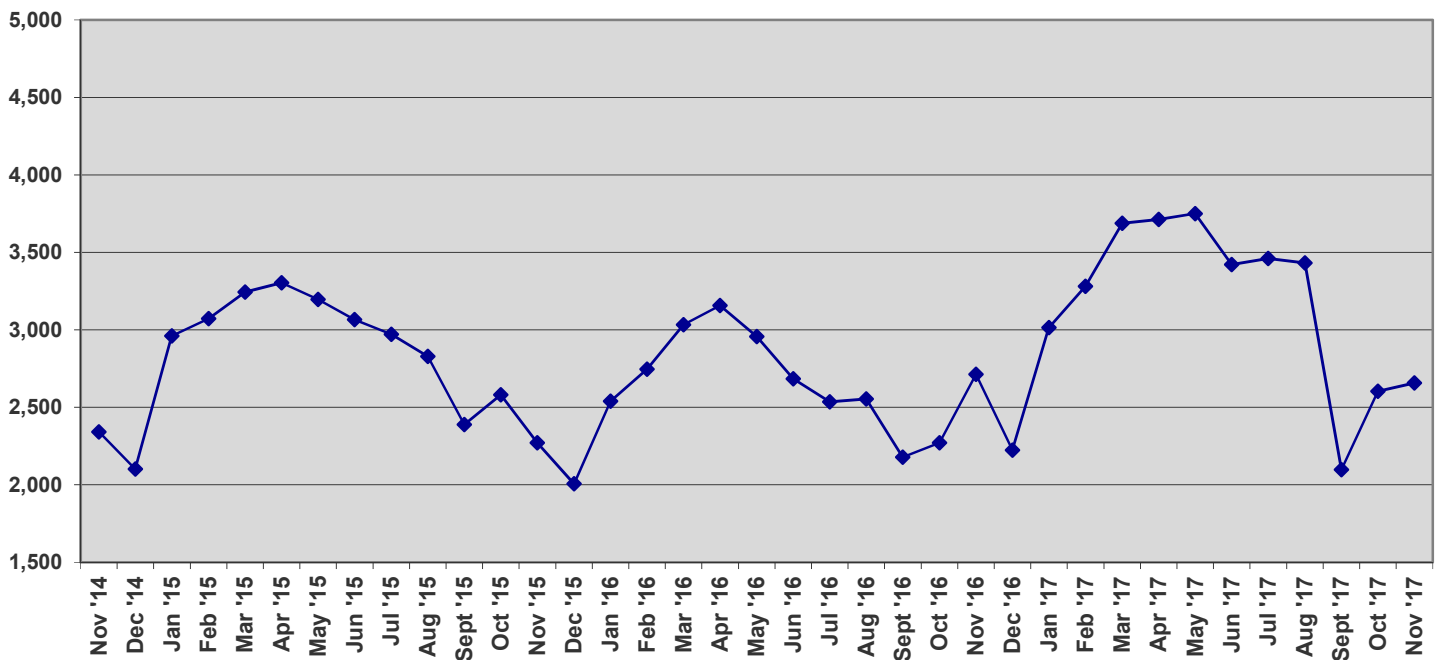




New Contracts - Monthly

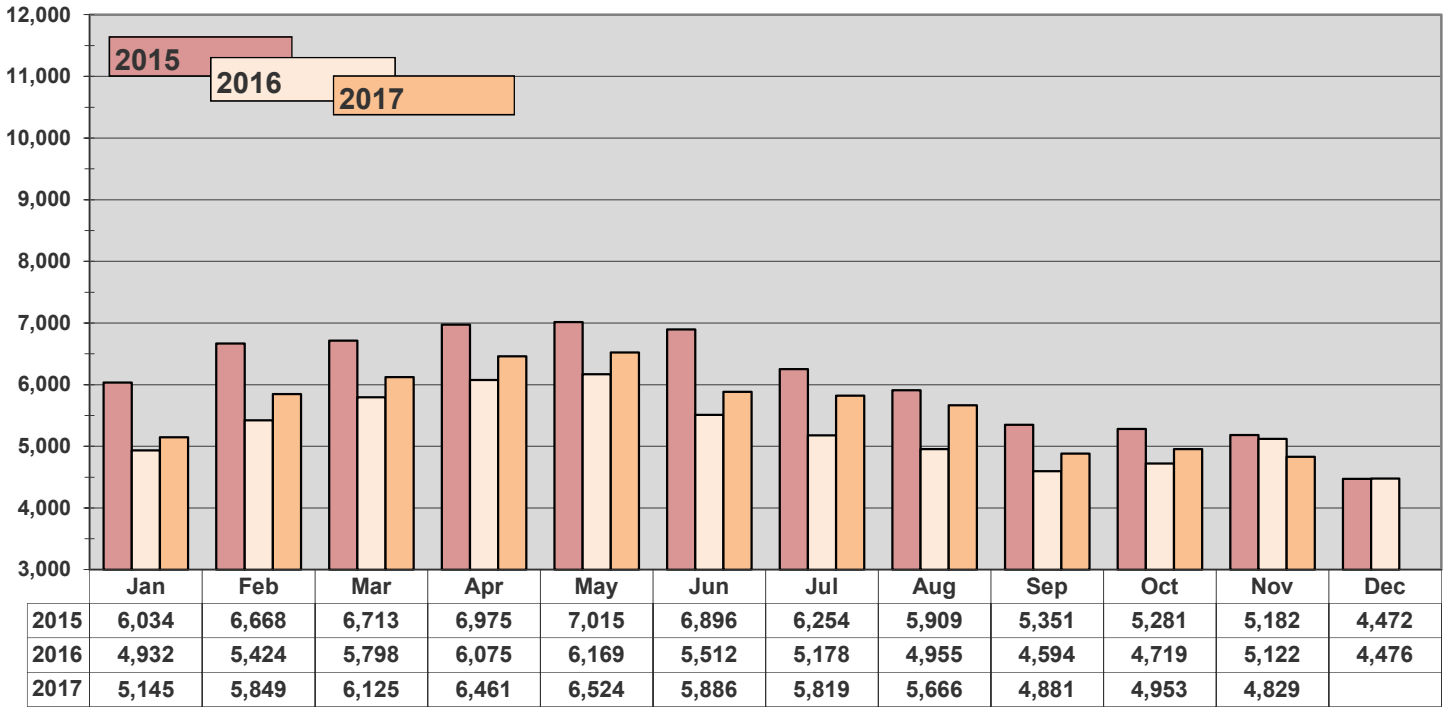


Three-year History - New Contracts

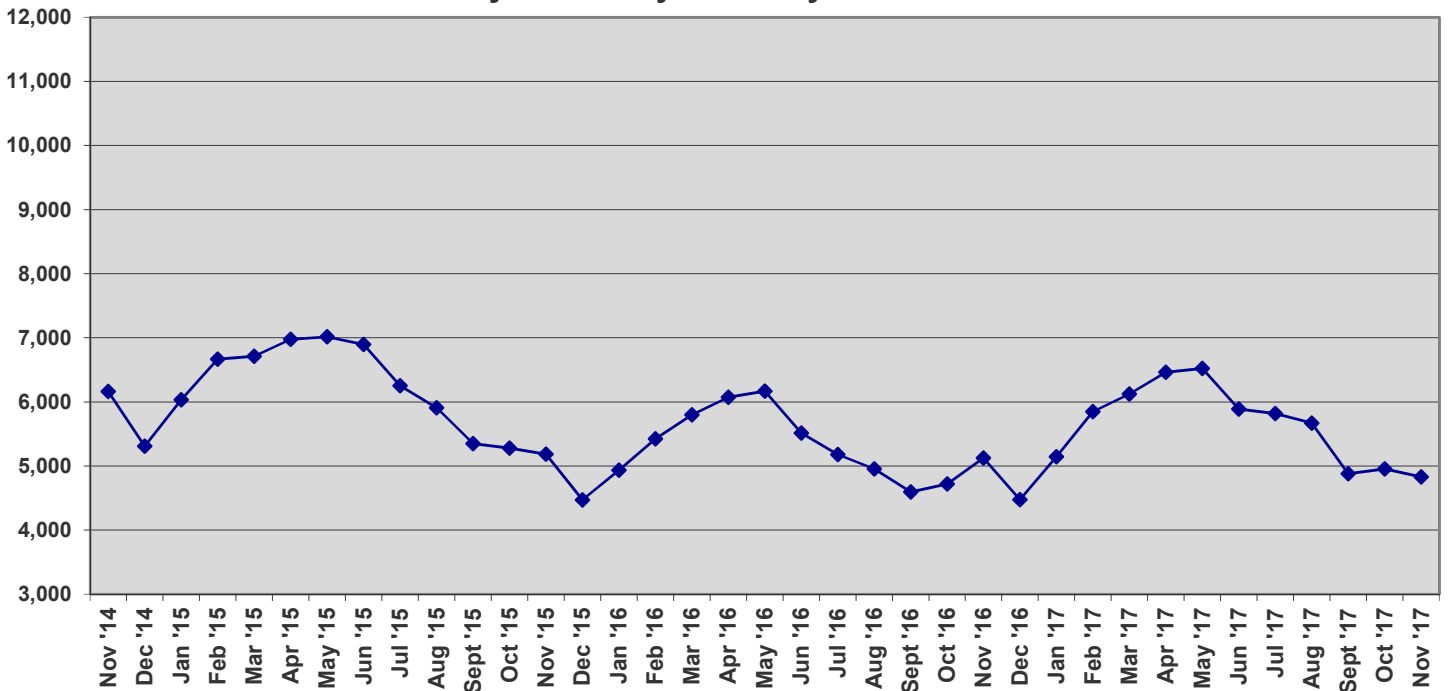




Total Under Contract

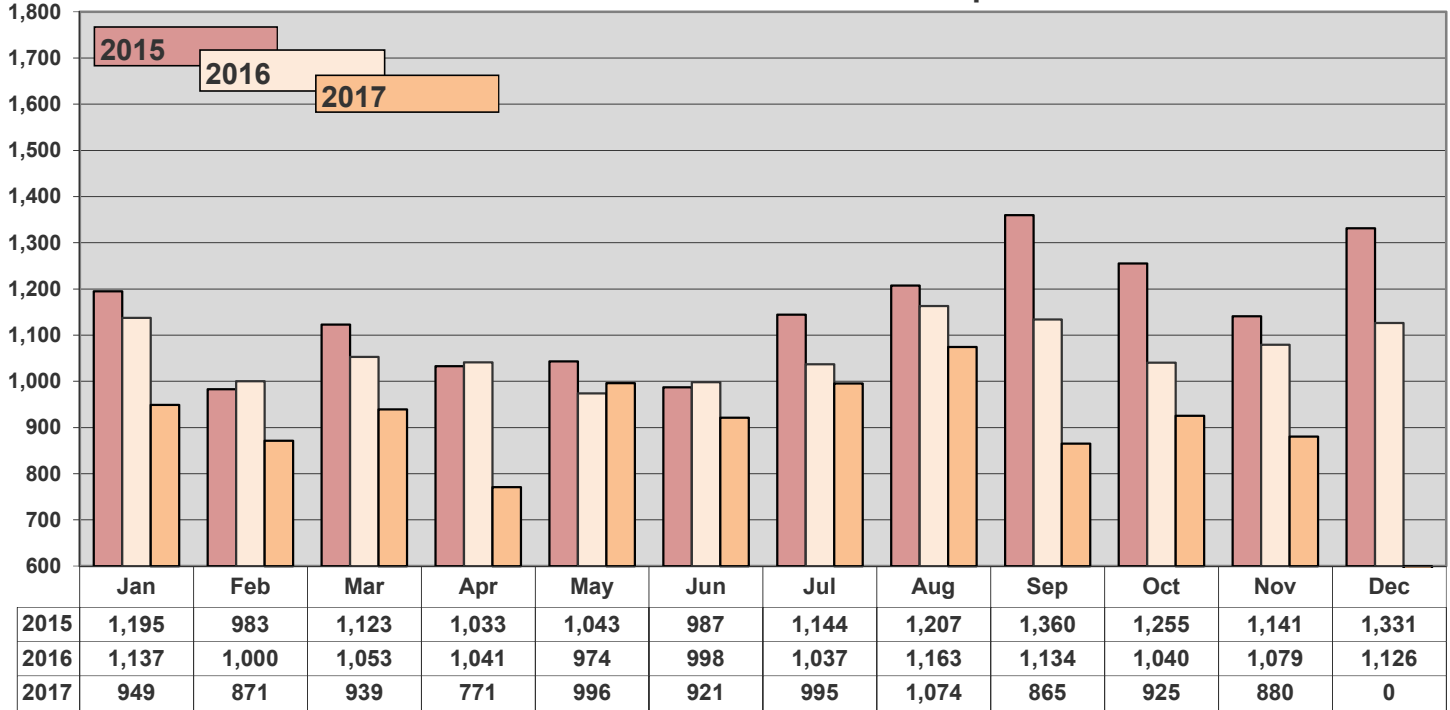


Three-year History - Monthly Total Under Contract

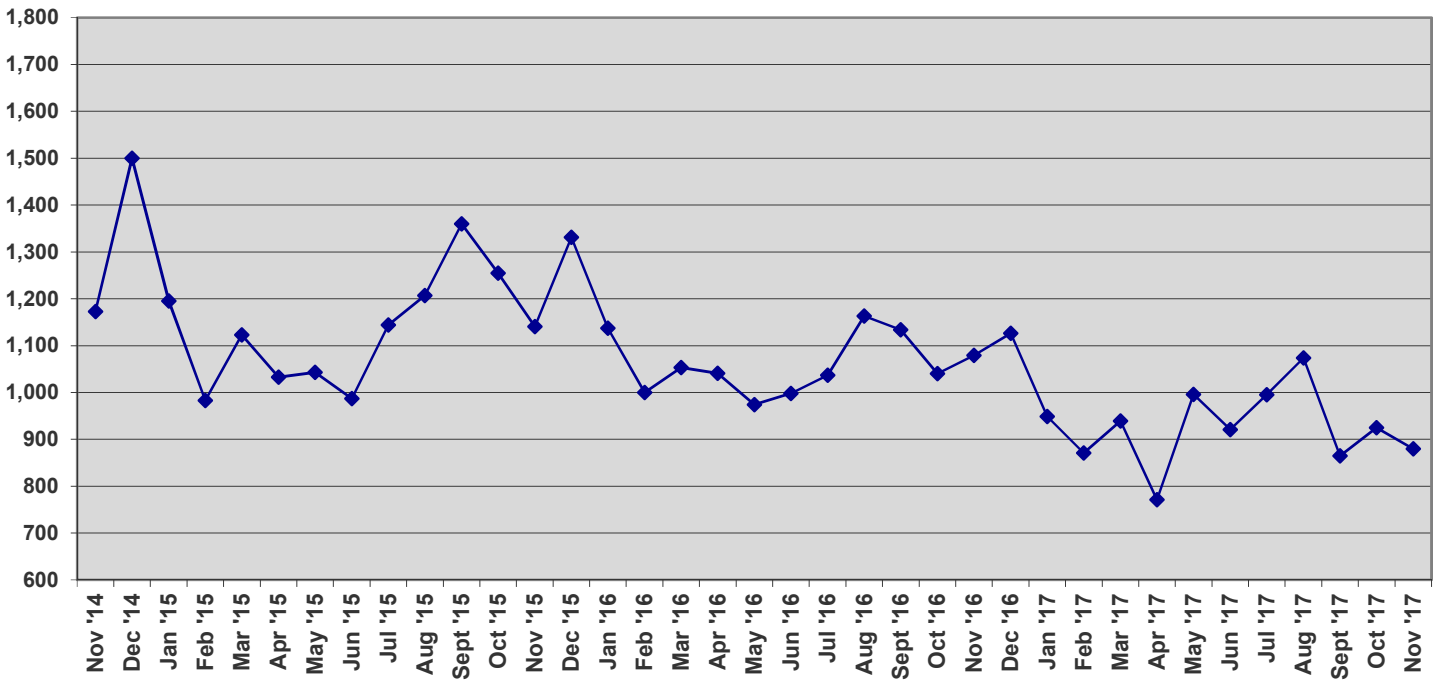




Units off the Market - Withdrawn or Expired

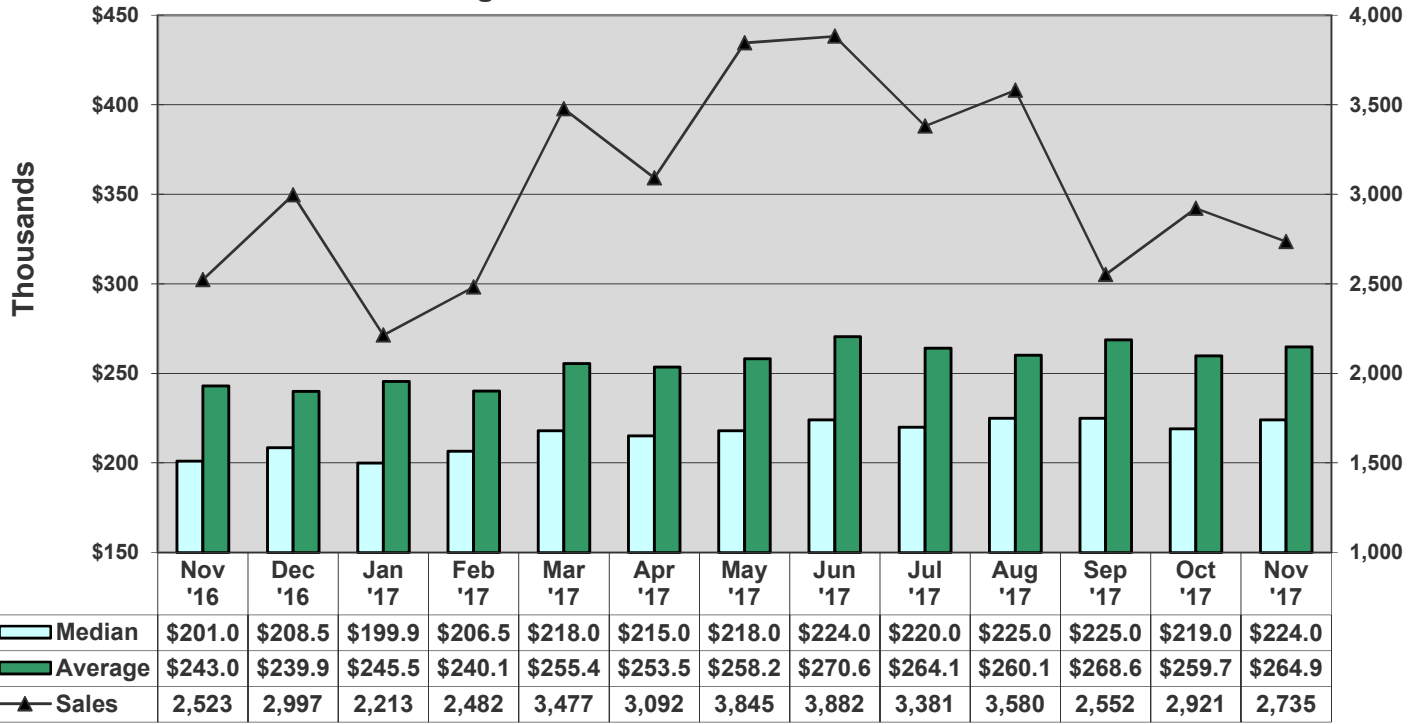


Three-year History - Units off the Market - Withdrawn or Expired

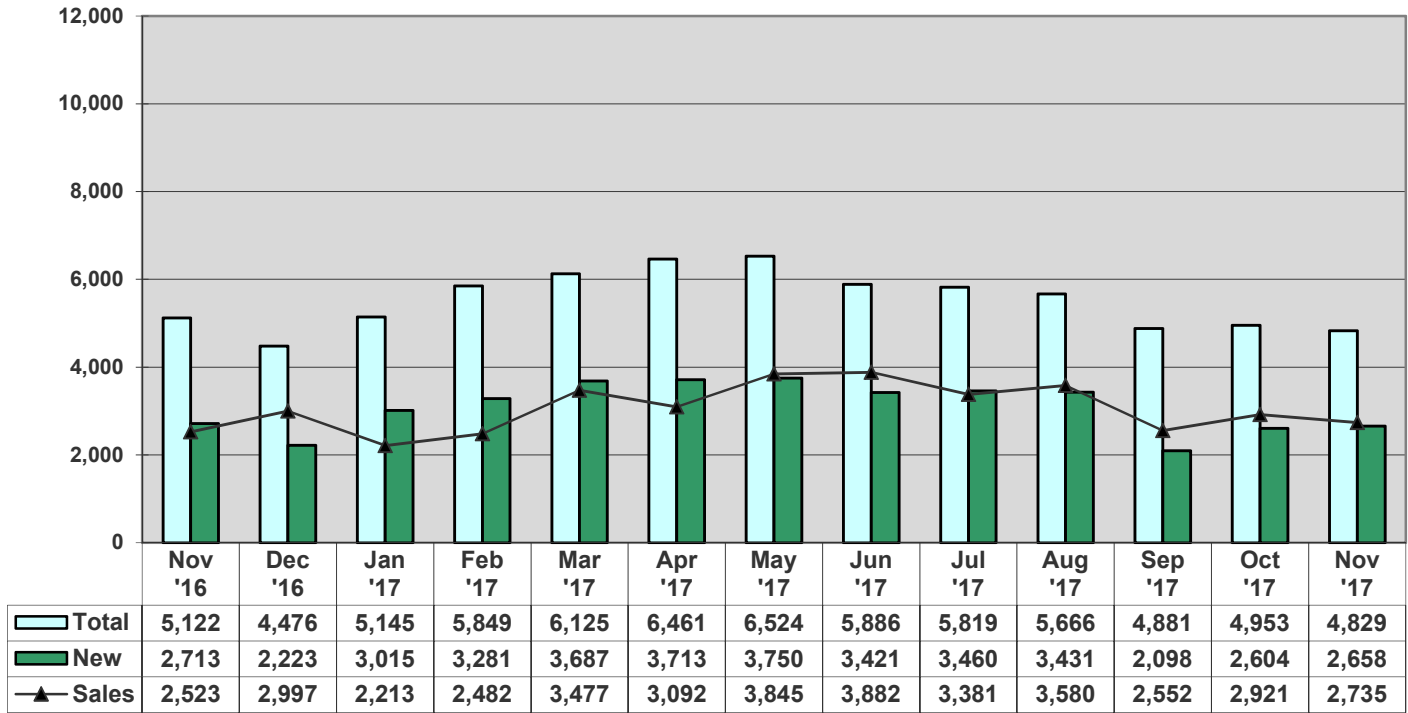




Average vs Median Sales Price vs Sales

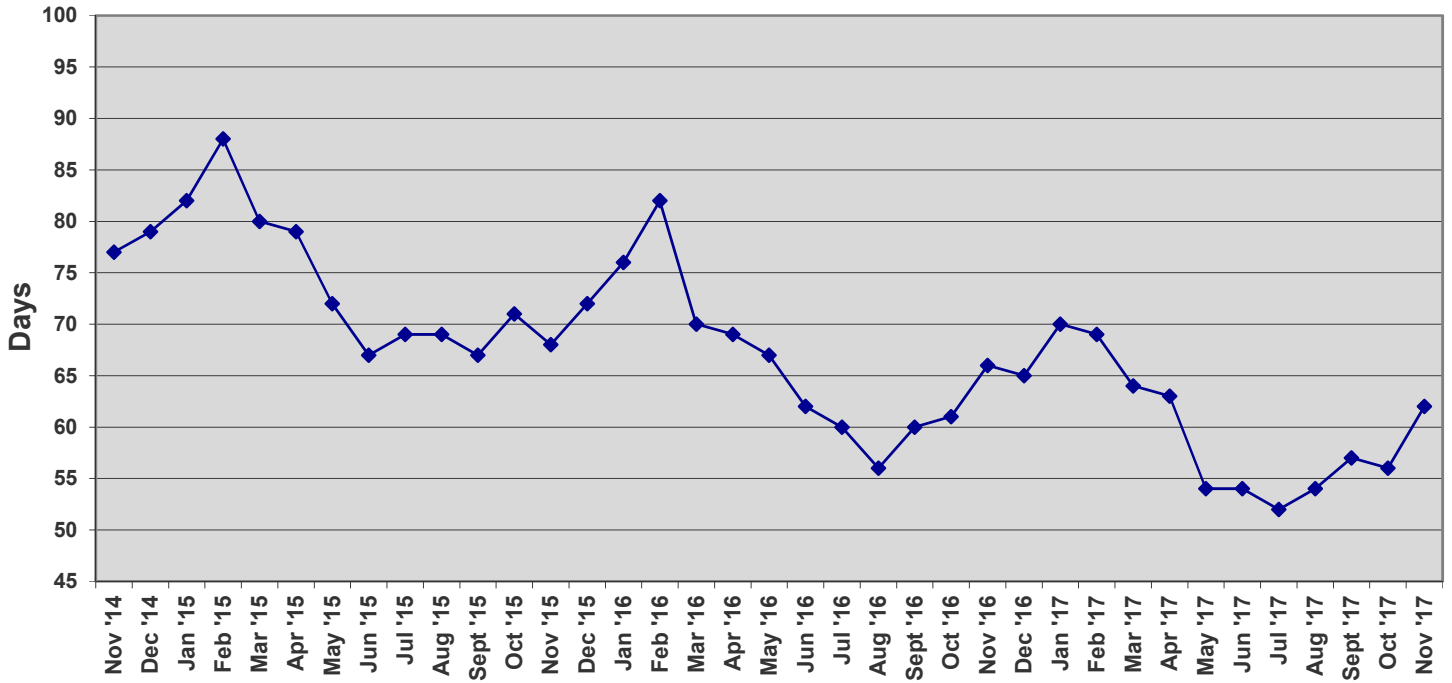


Total Contracts vs New Contracts vs Sales





Average Days on Market - Listing to Contract



Average Days - Contract to Close

